

### Developing a Branding Strategy: The Importance of Branding Your Public Health Department

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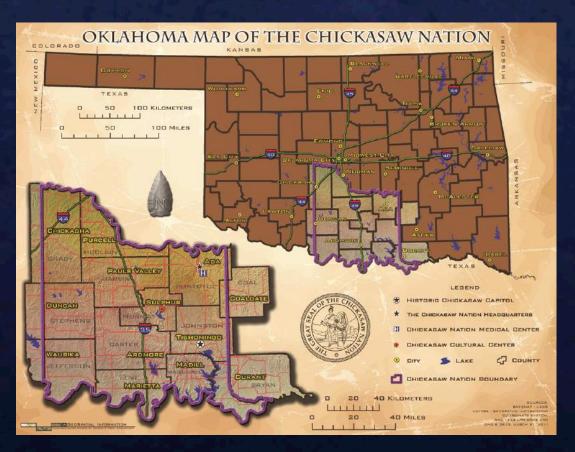


### Outline

- Chickasaw Nation Overview
- Chickasaw Nation Research and Population Health
- Public Health Branding
- PHAB Measure 3.2.2.A: Branding Strategy
- Key Stakeholders
- Chickasaw Nation's Journey to Developing a Branding Strategy



### The Chickasaw Nation



- 13 counties located in rural, south-central Oklahoma
- Not a "reservation"
- $*35\overline{5,462}$  residents
- \*26,713 Native Americans



#### Research and Population Health

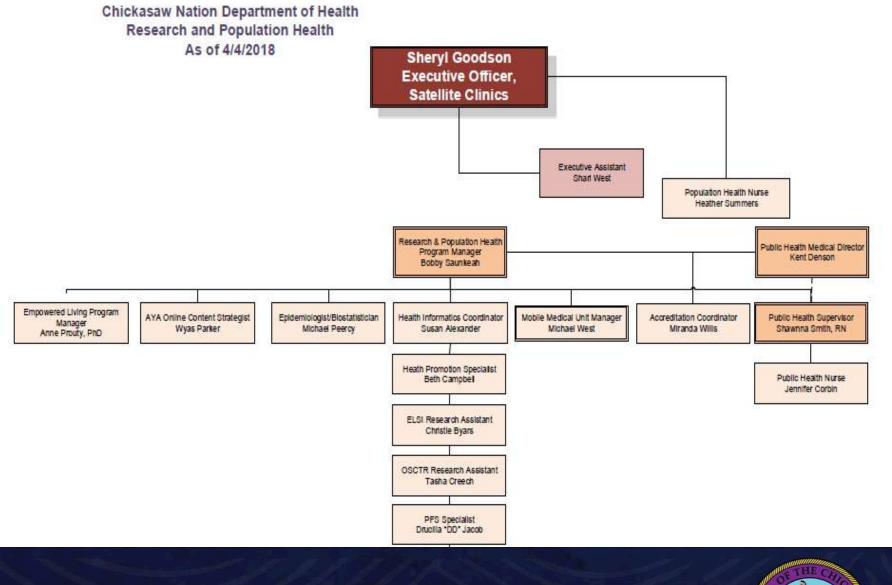
- Public Health Accreditation
- Epidemiological Surveillance Investigation
- Clinical Data Informatics
- Health Promotion/ Disease Prevention
- Public Health Nursing



### Research and Population Health

- Substance Abuse Prevention
- Mobile Medical Unit
- Research Administration and Navigation
- Grant Coordination
- Institutional Review Board (IRB) Support







## What is a Brand?

The marketing practice of creating a name, symbol or design that identifies and differentiates a product from other products.



# Most Popular Brands by State





#### Why Brand Public Health Departments?

• Your brand is essentially your promise to your population that you are a trusted source that provides quality public health information and services.





#### What Makes A Brand Effective?

- Approachable logo
- Unified "voice"
- Brand awareness and support
- Consistency



#### PHAB 3.2.3A: Branding Strategy

- Measure 3.2.2. A: Organizational Branding Strategy
- Purpose: Assess the health department's strategy to communicate the value of its products, services, and practices to external audiences
- Significance: Branding can help establish the health department as a valued, effective, and trusted leader in the community.



#### What to Include in the Branding Strategy?

- PHAB Requirements
  - Understanding and commitment to the brand by department staff
  - Communicate the brand in a targeted manner
  - Integrate brand messaging into organizational communication strategies and external communications



#### What to Include in the Branding Strategy?

- PHAB Requirements
  - Use of a common visual identity (logo)
  - Display appropriate signage inside and outside the health department
  - Link the branding strategy to the department's strategic
    plan



### Developing the Branding Strategy

- Assess your current branding
  - Do you have a brand? If so, is it effective?
- Reach out to stakeholders
- Review or develop a vision
- Review of develop a mission statement
- Define core values
- Develop logo to communicate those to the community



### Developing the Branding Strategy

- Ensure employees know the brand and understand they are representatives of the brand
- Detail where and when the logo will be used
- Link it back to the strategic plan to provide the necessary support for brand



# Steps to Identifying Stakeholders

- 1. GAIN LEADERSHIP SUPPORT
- 2. Use the PHAB Domain as a guide
- 3. Leverage existing partnerships
- 4. Reach out to the experts early in the process



## Developing Our Public Health Brand

#### What we accomplished so far:

- 1. Assessed our current logo/ lack of logo
- 2. Engaged with RPH leadership and Communication leadership
- 3. Developed vision, mission, and values for the Department
- 4. Concept idea for our brand "logo"



## Developing Our Public Health Brand

#### Our next steps:

- 1. Finalize logo
- 2. Detail when and where to use the logo
- 3. Link our initative back to our strategic plan
- 4. Finalize and implement our branding strategy



# Closing Thoughts

- Effective branding is essential for public health departments
- Take the time to develop a thorough and detailed branding strategy
- Involve stakeholders early in the process
- · Be creative, but realistic with your plans



### Additional Resources

- NACCHO
  - https://www.naccho.org/uploads/downloadable-resources/Resources/BrandProcessGuide.pdf
- ASTHO
  - http://www.astho.org/Programs/Branding-Public-Health/ Materials/ASTHO-Guidelines-for-Using-Marketing-Tools/
- PHAB & NIHB
  - http://www.phaboard.org/wp-content/uploads/PHAB-Tribal-Guidance-Final-1.pdf
- phPIN
  - https://nnphi.org/relatedarticle/public-health-performance-improvement-network-phpin/





# Thank You!

the Chickasaw Nation